FORM D

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

PROCESSED FEB 2 2 2008 THOMSON

FORM D

OMB APPROVAL
OMB Number: 3235-0076
Expires: April 30,2008
Estimated average burden
hours per response.....16.00

NOTICE OF SALE OF SECURITIES PURSUANT TO REGULATION D, SECTION 4(6), AND/OR UNIFORM LIMITED OFFERING EXEMPTION

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Name of Offering (check if this is an amendment and name has changed, and indicate change.)	Jachon
Terry Fincham Insurance Agency, Inc. 401k Plan QES Disclosure	FEB 1 9 2000
Filing Under (Check box(es) that apply): Rule 504 Rule 505 Rule 506 Section 4(6) ULOE	FEB 137mm
Type of Filing:	
	Washington, DC
A. BASIC IDENTIFICATION DATA	100g
1. Enter the information requested about the issuer	00
Name of Issuer (check if this is an amendment and name has changed, and indicate change.)	
Terry Fincham Insurance Agency, Inc.	
Address of Executive Offices (Number and Street, City, State, Zip Code) Telephone Num	iber (Including Area Code)
231 McGuire Road, Winchester Virginia 22603 540-539-3144	
Address of Principal Business Operations (Number and Street, City, State, Zip Code) Telephone Number and Street, City, State, Zip Code)	mber (Including Area Code)
Brief Description of Business	
Alistate Insurance business	
	THE REPORT OF THE PARTY OF THE
Type of Business Organization	
corporation limited partnership, already formed other (please specially	Marian Marian
business trust limited partnership, to be formed	08024785
Month Year	000-
Actual or Estimated Date of Incorporation or Organization: 0[8] 07 Actual Estimated	
Jurisdiction of Incorporation or Organization: (Enter two-letter U.S. Postal Service abbreviation for State:	
CN for Canada; FN for other foreign jurisdiction)	

GENERAL INSTRUCTIONS

Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6)

When To File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where To File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

State:

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

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Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predictated on the filing of a federal notice.

		; A. BASIC III	DENTIFICATION DA	TA	
 Each beneficial ow Each executive off 	he issuer, if the issuer having the powicer and director o	llowing: suer has been organized er to vote or dispose, or d f corporate issuers and o	within the past five yea	rs; tion of, 10% or more o	of a class of equity securities of the issuer. f partnership issuers; and
Check Box(es) that Apply:	Promoter	f partnership issuers. Beneficial Owner	Z Executive Offi	cer 📝 Director	General and/or
Full Name (Last name first, i Fincham, Terry	f individual)				Managing Partner
Business or Residence Addre 231 McGuire Road, Wind		•	Code)		
Check Box(es) that Apply:	Promoter	Beneficial Owner	Executive Offi	cer 🛭 Director	General and/or Managing Partner
Full Name (Last name first, i Fincham, David	f individual)				
Business or Residence Addre 231 McGuire Road, Winch	· ·		Code)		
Check Box(es) that Apply:	Promoter	Beneficial Owner	Executive Offi	cer Director	General and/or Managing Partner
Full Name (Last name first, i	f individual)				
Business or Residence Addre	ss (Number and	Street, City, State, Zip C	Code)		
Check Box(es) that Apply:	Promoter	Beneficial Owner	Executive Offi	cer Director	General and/or Managing Partner
Full Name (Last name first, i	f individual)		·		
Business or Residence Addre	ss (Number and	Street, City, State, Zip C	Code)		
Check Box(es) that Apply:	Promoter	Beneficial Owner	Executive Offi	cer Director	General and/or Managing Partner
Full Name (Last name first, i	f individual)				
Business or Residence Addre	ss (Number and	Street, City, State, Zip C	Code)		
Check Box(es) that Apply:	Promoter	Beneficial Owner	Executive Offi	cer Director	General and/or Managing Partner
Full Name (Last name first, i	f individual)				
Business or Residence Addre	ss (Number and	Street, City, State, Zip C	Code)		
Check Box(es) that Apply:	Promoter	Beneficial Owner	Executive Offi	cer Director	General and/or Managing Partner
Full Name (Last name first, i	f individual)				
Business or Residence Addre	ss (Number and	Street, City, State, Zip C	Code)		

					R.• II	NFORMATI	ON ABOU	r offeri	NG		*		
L	-7				II	Seminar			🕶		<u>,</u>	Yes	No
1.									•••••		X		
	Answer also in Appendix, Column 2, if filing under ULOE.									10	00		
2.	2. What is the minimum investment that will be accepted from any individual?									••••••	\$ <u>10.</u>		
3.	Does the	offering p	ermit joint	ownershi	p of a sing	le unit?						Yes	No K Z
4.											irectly, any	_	_
			lar remuner ed is an asse								with a state		
										ciated pers	ons of such		
Full	a broker or dealer, you may set forth the information for that broker or dealer only. Full Name (Last name first, if individual)												
	-				NNECITO	N WITH T	HE ISSUA	NCE OF T	HE SECU	RITIES R	EPORTED	HEREIN	١
			Address (N			•	•	_ ^					
			ere PAID		NECTION	WITH THE	ISSUANC	E OF THE	SECURI	TIES REP	ORTED HE	REIN	
114,	110 01 7133	ociaica Di	oker or Dea										
Stat	tes in Wh	ich Person	Listed Has	Solicited	or Intends	to Solicit l	Purchasers						
	(Check '	'All States'	or check i	ndividual	States)					••••••		☐ Al	l States
	AL	AK	AZ	AR	CA	CO	CT	DE	DC	FL	GA	HI	ĪD
	IL	IN	IA	KS	KY	LA	ME	MD	MA	MI	MN	MS	MO
	MT	NE	NV	NH	NJ	NM	NY	NC	ND	OH	OK	OR	PA
	RI	SC	SD	TN	TX	UT	VT	VA	WA	WV	[WI]	WY	PR
Full	l Name (I	ast name f	irst, if indi	vidual)									
Bus	siness or	Residence	Address (N	lumber an	d Street, C	ity, State, 2	Zip Code)						
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Nan	ne of Ass	ociated Bro	oker or Dea	ler									
Stat	tes in Wh	ich Person	Listed Has	Solicited	or Intends	to Solicit l	Purchasers						
	(Check '	'All States'	or check i	individual	States)	•••••					•••••	☐ Al	l States
	AL	ĀK	AZ	[ق۵]	CA	CO	CT	DE	[DC]	FL	GA	HI	ΠD
	IL	IN	IA	KS	KY	LA	ME	MD	MA	MI	MN	MS	MÖ
	MT	NE	NV	NH	NI	NM	NY	NC	ND	OH	OK	OR	PA
	RI	SC	SD	TN	TX	UT	VT	VA	WA	$\overline{\mathbf{WV}}$	WI	\overline{WY}	PR
Fui	l Name (I	ast name f	irst, if indi	vidual)					·	·	.		
_									,				
Bus	siness or	Residence	Address (N	lumber an	d Street, C	ity, State, 2	Zip Code)						
Nan	ne of Ass	ociated Bro	ker or Dea	ler									
Stat	tes in Wh	ich Person	Listed Has	Solicited	or Intende	to Solicit I	Ourchasers						
Jiai			or check i						***********	*************		☐ Al	l States
	[AL]	AK	AZ	AR	CA	CO	[CT]	DE	DC	FL	GA	HI	[ID]
		IN	IA	KS	KY	LA	ME	MD	MA	MI	MN	MS	MO
	MT	NE	NV	NH	NJ	NM	NY	NC	ND	OH	OK	OR	PA
	RI	SC	SD	TN	TX	UT	VT	VA	WA	$[\overline{WV}]$	WI	WY	PR

(Use blank sheet, or copy and use additional copies of this sheet, as necessary.)

C	OFFERING PRICE.	NICHBER O	F INVESTORS.	EXPENSES AND	USE OF PROCEEDS

• 1.	Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter "0" if the answer is "none" or "zero." If the transaction is an exchange offering, check this box and indicate in the columns below the amounts of the securities offered for exchange and already exchanged.			
	Type of Security	Aggregate Offering Price	;	Amount Already Sold
	Debt	0.00		s 0.00
	Equity		_	s 623,240.00
	✓ Common ☐ Preferred		_	
	Convertible Securities (including warrants)	\$		\$
	Partnership Interests			
	Other (Specify)			
	Total			
	Answer also in Appendix, Column 3, if filing under ULOE.	P	_	3
2.	Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero."			
		Number Investors		Aggregate Dollar Amount of Purchases \$ 623,220.00
	Accredited Investors			·
	Non-accredited Investors		_	\$_0.00
	Total (for filings under Rule 504 only)		_	\$
	Answer also in Appendix, Column 4, if filing under ULOE.			
3.	If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C — Question 1.			
	Type of Offering	Type of Security		Dollar Amount Sold
	Rule 505		_	\$_0.00
	Regulation A		_	\$_0.00
	Rule 504		_	\$_0.00
	Total		_	\$_0.00
4	a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the insurer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.			
	Transfer Agent's Fees	*****		S
	Printing and Engraving Costs			\$
	Legal Fees		Z	\$_2,500.00
	Accounting Fees			\$
	Engineering Fees			\$
	Sales Commissions (specify finders' fees separately)			\$
	Other Expenses (identify)	'	7	\$ 4,995.00
	Total		_ Z	\$ 7,495.00

	C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF F	ROCEEDS	
	b. Enter the difference between the aggregate offering price given in response to Part C — Question 1 and total expenses furnished in response to Part C — Question 4.a. This difference is the "adjusted gross proceeds to the issuer."		\$615,745.00
5.	Indicate below the amount of the adjusted gross proceed to the issuer used or proposed to be used for each of the purposes shown. If the amount for any purpose is not known, furnish an estimate and check the box to the left of the estimate. The total of the payments listed must equal the adjusted gross proceeds to the issuer set forth in response to Part C — Question 4.b above.		
		Payments to Officers, Directors, & Affiliates	Payments to Others
	Salaries and fees	s	\$
	Purchase of real estate	 \$	\$
	Purchase, rental or leasing and installation of machinery and equipment	s	. 🗆 \$
	Construction or leasing of plant buildings and facilities		
	Acquisition of other businesses (including the value of securities involved in this offering that may be used in exchange for the assets or securities of another issuer pursuant to a merger)	¬\$	万 \$ 601,200.00
	Repayment of indebtedness		
	Working capital		
	Other (specify):		
		\$. 🗆 \$
	Column Totals	ევ 0.00	S 615,745.00
	Total Payments Listed (column totals added)	_	15,745.00
	D. FEDERAL SIGNATURE	······································	
sig	e issuer has duly caused this notice to be signed by the undersigned duly authorized person. If this notice nature constitutes an undertaking by the issuer to furnish to the U.S. Securities and Exchange Commistinformation furnished by the issuer to any non-accredited investor pursuant to paragraph (b)(2) of l	sion, upon writte	
Iss	uer (Print or Type) Signature	Date / /	
Te	rry Fincham Insurance Agency, Inc.	7410	g
	me of Signer (Print or Type) Title of Signer (Print or Type) ry Fincham President		

- ATTENTION -

Intentional misstatements or omissions of fact constitute federal criminal violations. (See 18 U.S.C. 1001.)

E. STATE SIGNATURE		
1. Is any party described in 17 CFR 230.262 presently subject to any of the disqualification provisions of such rule?	Yes	No
See Appendix, Column 5, for state response.		

- 2. The undersigned issuer hereby undertakes to furnish to any state administrator of any state in which this notice is filed a notice on Form D (17 CFR 239.500) at such times as required by state law.
- 3. The undersigned issuer hereby undertakes to furnish to the state administrators, upon written request, information furnished by the issuer to offerees.
- 4. The undersigned issuer represents that the issuer is familiar with the conditions that must be satisfied to be entitled to the Uniform limited Offering Exemption (ULOE) of the state in which this notice is filed and understands that the issuer claiming the availability of this exemption has the burden of establishing that these conditions have been satisfied.

The issuer has read this notification and knows the contents to be true and has duly caused this notice to be signed on its behalf by the undersigned duly authorized person.

Issuer (Print or Type)	Signatufe Date / /
Terry Fincham Insurance Agency, Inc.	104/08
Name (Print or Type)	Citle (Print or Type)
Terry Fincham	President /

Instruction:

Print the name and title of the signing representative under his signature for the state portion of this form. One copy of every notice on Form D must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

L	APPENDIX										
1	Intend to non-a investor	l to sell ccredited s in State -Item 1)	Type of security and aggregate offering price offered in state (Part C-Item 1)		amount pu	investor and rchased in State C-Item 2)		5 Disqualification under State ULOE (if yes, attach explanation of waiver granted) (Part E-Item 1)			
State	Yes	No		Number of Accredited Investors	Amount	Number of Non-Accredited Investors	Amount	Yes	No		
AL											
AK											
AZ											
AR											
CA											
СО											
CT											
DE											
DC											
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GA											
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IA											
KS											
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LA											
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MD		×	common 623 240 00	1	\$623,240.00	0	\$0.00		×		
MA											
MI											
MN											
MS											

APPENDIX 5 1 2 3 4 Disqualification under State ULOE Type of security and aggregate (if yes, attach Intend to sell Type of investor and to non-accredited offering price explanation of investors in State offered in state amount purchased in State waiver granted) (Part C-Item 2) (Part E-Item 1) (Part B-Item 1) (Part C-Item 1) Number of Number of Accredited Non-Accredited State Yes No Investors Yes No Investors Amount Amount MO MT NE NV NH NJ NM NY NC ND OΗ OK OR PA RI SCSD TN TXUT VT ٧A WA WV WI